

Ready for take off?



Your career is ready for blastoff!

Superior client services for buyers isn't rocket science, but there's a lot to know. And since less than four percent of all REALTORS® hold the Accredited Buyer's Representative designation, you'll soon have your career in orbit.

The Accredited Buyer's Representative Designation:
How Buyer Loyalty is Earned.



Get your career off the ground fast with the ABR® Designation Course.

When

ABR* Designation Course
May 7-8 (new date)
8:30am – 5:00pm each day

SFR** Course
(Elective for ABR Designation)
May 9 (new date)
8:30am – 4:30pm

Where

Best Western Doublewood
1400 E Interchange Ave
Bismarck, ND 58503
701-258-7000

SAVE!!!

Register for both courses
and save \$49

Register

Online: www.ndrealtors.com
By phone: 800-279-2361
Fax: 866-665-1011
Mail: address on back

Sponsor

ND Association of REALTORS®

*ABR = Accredited Buyer's Representative
 **SFR = Short Sales & Foreclosure Resource

INSTRUCTOR



Deb Greene is a full time REALTOR® in Minnesota, has been licensed since 1986 and an instructor since 2004. Her experience and success in the trenches bring a reality and relevance to the classes she teaches. She has served as President of the Minneapolis Area Assn. of REALTORS®, the MN CRS Chapter and in various roles for the Minnesota Association, the National Association of REALTORS® and as CRS Regional Vice President for 4 years.

FOOD & LODGING

All meals will be an out-of-pocket expense to the participants.

A block of rooms has been reserved at the Best Western Doublewood Inn (701-258-7000). Please make reservations yourself, however, specify that you will be attending the REALTORS® classes.

REFUND POLICY

Full refund (less \$10 processing fee if registration was paid by credit card) may be returned only if notice of cancellation is submitted in writing to the ND Association of REALTORS® **five days prior** to classes. Refund of half the fee will be returned upon receipt of **written cancellation no later than two days prior to classes. NO REFUNDS OR CREDITS THEREAFTER.** Any refunds will be mailed immediately following the seminar. Email refund requests to info@ndrealtors.com, fax to 866-665-1011, or mail to 318 W Apollo Avenue, Bismarck, ND 58503.

EARNING THE ABR* DESIGNATION

1. Successful completion of the ABR Designation Course with at least 80% passing grade. (You then have 3 years in which to complete the other requirements.)
2. Successful completion of one ABR elective course with at least 80% passing grade. (This course may be taken prior to the designation course.) **SFR** Course meets this requirement.**
3. Documentation verifying 5 completed transactions in which you acted as a buyer representative (no dual agency).
4. Maintain active and good membership status in the Real Estate Buyer's Agent Council (REBAC) and NAR.

See www.rebac.net for more details.

CONTINUING EDUCATION (CE) CREDITS

These courses have been approved for 14 hours (ABR) and 6 hours (SFR) of CE credits in ND (CE1213-010) and 15 hours (ABR) and 6 hours (SFR) in MN (1010825).

Every North Dakota licensee (except those that are exempt) will need **any** 9 hours of continuing education by December 31, 2012.

The Designated Broker is required to certify to the Real Estate Commission that each renewing licensee has completed the CE hours when renewing licenses. Therefore, the licensee and the Designated Broker must retain copies of all education forms and certificates for their own records.

Each REALTOR®/Licensee is responsible for keeping their CE certificates. If you have lost a certificate you will have to get a duplicate from the entity that sponsored the course you attended. Please check course numbers to be sure you haven't taken the same course multiple times in one year.



Check here if you plan on attending the classes and will need assistance relating to a disability.

Please attach a business card or print:

Name _____
 Company _____
 Address _____
 City St Zip _____
 Phone _____
 Email _____

Method of Payment

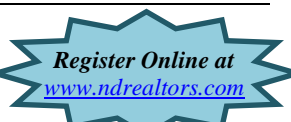
MC Visa Disc AmEx Check

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Exp _____ Signature _____

Send form and payment to:

NDAR
 318 W Apollo Avenue – Bismarck, ND 58503
 Fax: 866-665-1011 – info@ndrealtors.com



REALTOR® Member	On or Before April 30	May 1 or later	Amount Due:
<input type="checkbox"/> ABR ONLY (2 days)	\$279	\$329	
<input type="checkbox"/> ABR and SFR (3 days)	\$329	\$379	
<input type="checkbox"/> SFR ONLY (1 day)	\$99	\$149	
Non-Member	On or Before April 30	May 1 or later	
<input type="checkbox"/> ABR ONLY (2 days)	\$379	\$429	
<input type="checkbox"/> ABR and SFR (3 days)	\$429	\$479	
<input type="checkbox"/> SFR ONLY (1 day)	\$199	\$249	

For Office Use Only

Date: _____ Amt: _____ Ck #: _____ EC#: _____